

FIG. 1

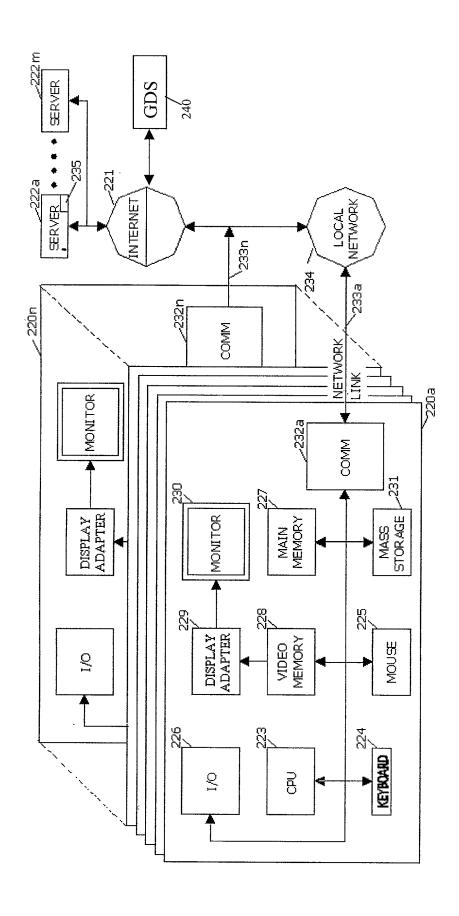


FIG. 2

20	22	24	26	28
<u>FROM</u>	<u>TO</u> .	PRICE (MIN)	PRICE (MAX)	CLASS
LAX	JFK	400	700	COACH
LAX	JFK	1500	2500	FIRST
A T T T T T T T T T T T T T T T T T T T	e e e e e e e e e e e e e e e e e e e		A CONTRACT OF THE PROPERTY OF	* • 1
···		•••	· · · · ·	• • •
LAX	ORD	300	600	COACH
LAX	ORD	900	1500	FIRST

FIG. 3

30	32	34
DISCOUNT ADJUSTMENTS	PERCENT (MIN)	PERCENT (MAX)
SATURDAY NIGHT STAY	30%	60%
21 DAYS IN ADVANCE	40%	50%
7 DAYS IN ADVANCE	20%	30%
NON-REFUNDABLE	10%	20%
SATURDAY NIGHT STAY 21 DAYS IN ADVANCE 7 DAYS IN ADVANCE	30% 40%	60% 50% 30%

FIG. 4

40	42	44	46	48
CITY	# OF STARS	# OF BEDS	PRICE (MIN)	PRICE (MAX)
LOS ANGELES	4	1	100	150
LOS ANGELES	3	* 1	90	120
LOS ANGELES	2	i 1 -	70	80
LOS ANGELES	4	2	120	180
NEW YORK	4	2	240	400
NEW YORK	4	2	80	90

FIG. 5

50	52	54	
DISCOUNT ADJUSTMENTS	PERCENT (MIN)	PERCENT (MAX)	
WEEKLY RATE DISCOUNT	20%	40%	
CONVENTION RATE	10%	30%	
TRAVEL CLUB	50%	50%	

FIG. 6

60	62	64	66
CITÝ	CAR SIZE	PRICE (MIN)	PRICE (MAX)
NEW YORK	FULL	60	70
NEW YORK	NEW YORK MEDIUM		70
NEW YORK	COMPACT	40	60
LONDON	MEDIUM	80	100
LONDON	COMPACT	50	80
The second secon		T WAS ARROWS THE AMERICAN BY ALL AND AND A PROPERTY AND AN ARROWS AND ARRO	

FIG. 7

70	72	74
DISCOUNT AD ILIETMENT	DEDOENT (MINI)	DEDOENT (MAXX
DISCOUNT ADJUSTMENT WEEKLY RATE	PERCENT (MIN) 20%	PERCENT (MAX) 50%
STICK SHIFT	5%	10%

FIG. 8

## **Estimator**

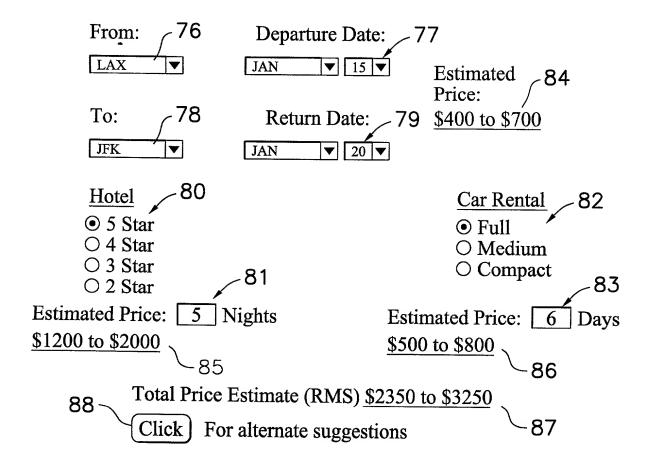


FIG. 9

## Alternative Travel Products:

90	92	94	96	98	100	102	104	106
From	<u>To</u>	<u>Depart</u>	<u>Return</u>	Plane Class	<b>Hotel Class</b>	Car Class	Price	Savings
LAX	JFK	1/14/00	1/20/00	Coach	5-Star	Full-Size	\$2345	Sat. Stay
LAX	JFK	1/13/00	1/20/00	Coach	5-Star	Compact	\$2301	Wk. Car
		· · · · · · · · · · · · · · · · · · ·		S Same and the same of the sam			V = WW WAYN U NU .	Sat. Stay